



RAINFOREST CONCERN

66 GREAT PULTENEY STREET BATH BA2 4DL
tel: +44 (0)1225 481151 email: info@rainforestconcern.org

Rainforest Concern

Rainforest Concern was established in 1993 to protect threatened natural habitats, the biodiversity they contain and the indigenous people who still depend on them for their survival.

Fundamental to Rainforest Concern's philosophy is the formation of strong partnerships with conservation NGOs in the countries in which we operate. Sound local knowledge and working alongside communities is vital for our projects to be successful in the field.

In its 25 years of existence, Rainforest Concern has been instrumental in protecting over 2.2 million hectares of native forests and the vast biodiversity they contain. We are currently working with partner organisations and indigenous tribes in 8 countries, Colombia, Ecuador, Peru, Belize, Chile, Costa Rica, India and Romania. The Charity has a strong membership programme. It is also a member of IUCN.

The methods of conservation have included registration of ancestral indigenous territories, creation of protected reserves through land purchase, alternative income projects and environmental education for local communities. The charity has facilitated academic research and volunteer opportunities at several of the projects.

www.rainforestconcern.org

Job Overview

Rainforest Concern is seeking an experienced fundraiser committed to the conservation of critically endangered habitats across Latin America, India and Romania. The Fundraising Manager will help us in our ambitions to raise vital funds for growth and

sustainability and should be quick to understand Rainforest Concern's needs with sufficient experience to hit the ground running.



www.rainforestconcern.org www.forestcredits.org.uk

Trustees: Catriona Syed Maxime van Nieuwenhuysse Alberto Pulido Cruz Oliver Whaley Martin Gardner MBE Executive Director and Founder: Peter Bennett
Advisory Board: Dr John Hemming CMG Andrew Mitchell Professor Sir Ghilleain Prance FRS, VMH Claes-Göran Sandström Professor Antonio Lara
Rainforest Concern is a Registered Charity in England No 1028947 Give As You Earn No 000219281

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You will have a proven track record in fundraising from major trusts and foundations, institutions, high net worth individuals and the corporate sector. Previous experience does not have to be limited to the environmental charity sector.

This is a newly created post and the successful candidate will have the opportunity to join a small, dynamic team, where their work can have a real impact. The successful candidate will work closely with the Executive Director. Our offices are located in the beautiful city of Bath close to the historic centre with its numerous restaurants and cafes and just a ten minute walk to the train station with a fast service to London and Bristol.

Terms & Conditions

Start Date: As soon as possible

Contract: Full time

Probation Period: Six months

Salary: circa £30,000 per annum basic salary plus performance related financial incentive

Location: Central Bath

Benefits: 25 working days annual holiday entitlement pro rata plus Public/Bank Holidays and any normal working days that fall between 24 December to 1 January inclusive, during which time Rainforest Concern's offices are closed. Rainforest Concern currently provides a pension contribution after 3 months' continuous employment. There are also opportunities to visit the overseas projects.

Hours of Work: This is a full-time position, working Monday to Friday from 9.30am to 5.30pm, with a one-hour lunch break.

Job Description

Job Title: Fundraising Manager

Reporting to: Executive Director

Responsibilities:

- To identify and secure new sources of income from major trusts, foundations, institutions and government bodies. Work with the project teams to develop written persuasive communications.

- To secure new high level corporate donors and be responsible for the account management and development of the relationship.
- To network in order to develop and cultivate new opportunities for fundraising and engagement with high net worth individuals.
- To carry out any other reasonable duties as required within a small working team.

Essential skills & experience

- Excellent proven track record of fundraising from major charitable trusts, foundations, institutions, high net worth individuals and corporates. We will require evidence of your successful fundraising over the last 3 years and the role you played in that fundraising.
- Strong research skills with the initiative to identify and build relationships with potential donors.
- Self-motivated with ability to inspire, engage and encourage charitable trusts and corporates to support Rainforest Concern.
- Excellent organisational, written and spoken skills including proposal writing, report writing and presentations and demonstrate confidence at face to face meetings.

Desirable skills & experience

- A good knowledge of the charity sector.
- An understanding of current funding priorities of large donors that focus on science, conservation and environmental issues.
- Knowledge of large-scale funding agencies.
- Sound understanding of global biodiversity conservation issues.

To apply

Please send your CV and covering letter outlining how you believe you meet the specification with contact details for two referees, who will not be approached without your permission to: info@rainforestconcern.org (CVs without a covering letter will not be considered).

Closing Date: Monday 28th October, please note the vacancy may be closed earlier if sufficient applications are received.